Ear Tag # _____

This record book will not be graded. It is being submitted for fair entry only.

Check One:	**Check One:**
_____ 4-H _____ FFA ***Exhibitor age as of September 1 of this school year*** _____ Intermediate (11 – 13) _____ Senior (14 – 18)	☐ Lamb ☐ Steer ☐ Swine ☐ Goat

"Celebrate our Future in Action"

Southeastern YOUTH FAIR

Market Animal Record Book

Exhibitor Name:_____ Date of Birth _____

Mailing Address: _____

City:_____ FL Zip Code: _____

Club or Chapter Name: _____

Number of years in this project, including this year: _____

I hereby certify that I am the exhibitor of this project. I have personally been responsible for the care of this (these) animal(s), have personally kept records on this project, and have personally completed this record book. **I understand that by completing the non-graded record book, I will not be eligible for record book awards or premier exhibitor.**

_____ _____

Exhibitor's Signature **Date**

This record book will not be graded.

I, the exhibitor's parent (or guardian), certify that my child has completed this project and this record book and will comply with all the Rules & Regulations of this show and the Southeastern Youth Fair.

Parent's/Guardian's Name:_____

Phone Number: _____

_____ _____

Parent's/Guardian's Signature **Date**

This exhibitor is an active member of this 4-H Club or FFA Chapter, and is eligible to show at the Southeastern Youth Fair. This is an accurate representation of this exhibitor's project and has been completed by the exhibitor. ***I verify this record book and the required demonstration have been completed.***

_____ _____

Leader's/Advisor's Signature **Date**

DRUG STATEMENT

I hereby certify that any drug, antibiotic or biological substance which may have been administered by myself, or any other person, was done so in strict compliance with the manufacturers' label requirements or as prescribed by a veterinarian.

Signature of Exhibitor: _____

Signature of Parent/Guardian: _____

This record book will not be graded.

PURPOSE

The purpose of an animal youth project is to achieve the following:

1. To acquire an understanding of the animal industry by preparing for purchasing, caring for, and keeping records on one or more animals.
2. To be able to identify the types and grades of animals and employ efficient methods of marketing.
3. To understand the business aspects and economics of purchasing animals, feeds, facilities, and equipment for an animal project.
4. To develop integrity, sportsmanship, and cooperation.
5. To develop leadership abilities, build character, and assume citizenship responsibilities.

GOALS

Choose several goals for your project. Goals should be established at the beginning of your project. They should be challenging, yet attainable. Goals should include all aspects of your project. At the close of the project, the achievements should be compared with your goals.

- ☐ Raise my animal(s) to completion and exhibit at the fair.
- ☐ Attempt to make a profit on my animal(s) when sold at market price.
- ☐ Have my animal(s) meet industry standards for the ideal market animal.
- ☐ Learn how to groom and clip my project animal(s).
- ☐ Take full responsibility for fitting and showing of my animal(s).
- ☐ Complete my record book to the best of my ability.
- ☐ Market my project in a professional manner.
- ☐ Complete a demonstration or presentation on my project.

(REQUIRED FOR ALL EXHIBITORS.)

(No photo required, description and date needed on page 4)

Record Books will NOT be accepted if any of the following are missing or incomplete:

- Signatures
- Buyer letter (minimum guidelines at end of book)
- Draft Thank You Letter (minimum guidelines at end of book)
- Complete all pages
    - No blank pages, missing totals, blank lines on the reflection page, or incomplete buyers list

This record book will not be graded.

AGREEMENT/RESPONSIBILITY

This project begins on _____ (dates listed on SEYF website) for a period of ___ days
(MM/DD/YYYY)
by and between the following interested parties and covers the student's enterprises in this project. This agreement contains statements concerning responsibility for providing equipment, land, buildings, capital, and management; and the percent that is the student's share for each enterprise.

1. Exhibitor will provide the following:

_____

_____

Exhibitor is to receive:

_____

_____

Signature of Exhibitor: _____

2. Parent or 'other party' agrees to provide:

_____

_____

Parent or 'other party' is to receive**:**

_____

_____

Signature of Parent or 'Other Party': _____

3. Responsibility of Advisor or Leader**:**

_____

_____

Signature of Leader or Advisor: _____

4. What was your Demonstration about? _____

_____

_____

Date of demonstration: _____

This record book will not be graded.

INVENTORY PAGE

An inventory, at the start and the close of the project, is a necessary part of the record keeping. It is a record of everything you have before you start your project, those items you purchase or receive (items given or donated still have a value) during your project and what you have on hand at the end or the project. Beginning inventory values are either: 1) the amount paid, or the estimated value if donated and, 2) in those cases where equipment was not purchased, but was already on hand, the estimated market value, or your ending value from previous year. Your actual cost for the year will be the total amount of depreciation.

Project Start Date _____	Project End Date _____

1 **Equipment**	2 **Quantity**	3 **Beginning Value** (Ending value from previous year or cost if purchased this year)	4 **Depreciation** (10% of beginning value)	5 **Ending Value** (Column 3 minus column 4)
Example: **Feeder**	**1**	**$4.95**	**$.50**	**$4.45**
	Sub Totals	**3.**	**4.**	**5.**

This record book will not be graded.

INVENTORY, Continued

1 Equipment	2 Quantity	3 Beginning Value (Ending value from previous year or cost if purchased this year)	4 Depreciation (10% of beginning value)	5 Ending Value (Column 3 minus column 4)
Sub Totals from previous page				
	TOTALS	**3.**	**4.**	**5.**

This record book will not be graded.

MISCELLANEOUS EXPENSES

(Consumable Items - NOT FEED)

Miscellaneous expenses include your **MARKET ANIMAL**, medicines, veterinary charges, fly spray, straw, bedding, show entry fees, membership dues, etc. Homegrown or donated animals have a value, use market value at the time of acquisition.

1 Date	2 Item	3 Quantity	4 Price Per Item	5 Total Cost
Example: **12/10/16**	**Bedding/Shavings**	**2**	$ **4.50**	$ **9.00**
			Sub Total	**5.**

This record book will not be graded.

MISCELLANEOUS EXPENSES, Continued

(Consumable Items - NOT FEED)

1 Date	2 Item	3 Quantity	4 Price Per Item	5 Total Cost
		Sub Total from previous page:		$
			Total	**5.**

This record book will not be graded.

FEED EXPENSES ONLY

(Grain, minerals, supplements, etc., units are lbs., bags, bales)

1 Date	2 Expense Items	3 Quantity and Unit	4 Price Per Unit	5 Total Expense
example: **11/20/16**	**Feed Description**	**2 - 50lb bag**	$ **6.49**	$ **12.98**
Sub Totals		**N/A**	**N/A**	**5.**

This record book will not be graded.

FEED EXPENSES, Continued

(Grain, minerals, supplements, etc., units are lbs., bags, bales)

1 Date	2 Expense Items	3 Quantity and Unit	4 Price Per Unit	5 Total Expense
Sub Totals from previous page			**N/A**	$
	TOTALS	**N/A**	**N/A**	**5.** $

This record book will not be graded.

ANIMAL HEALTH RECORD

List all medical procedures on your animal(s) including preventative measures as well as treatment for illness or injury. Include all medications given. Be sure to include any medications given by the SEYF at weigh in/ tagging this information is listed on the SEYF website. If your project did not require any medical treatments please write none in the first box.

Treatment Date: EXAMPLE: 12/04/16	**Reason:** De-worming	**Withdrawal Period:** 30 days
Animal ID: #123 – Taffy	**Treatment and/or Medications Given:** Safe Guard Pellet	**Administrator's Name:** Mr. Smith
Treatment Date:	**Reason:**	**Withdrawal Period:**
Animal ID:	**Treatment:**	**Administrator's Name:**
Treatment Date:	**Reason:**	**Withdrawal Period:**
Animal ID:	**Treatment:**	**Administrator's Name:**
Treatment Date:	**Reason:**	**Withdrawal Period:**
Animal ID:	**Treatment:**	**Administrator's Name:**
Treatment Date:	**Reason:**	**Withdrawal Period:**
Animal ID:	**Treatment:**	**Administrator's Name:**
Treatment Date:	**Reason:**	**Withdrawal Period:**
Animal ID:	**Treatment:**	**Administrator's Name:**
Treatment Date:	**Reason:**	**Withdrawal Period:**
Animal ID:	**Treatment:**	**Administrator's Name:**

TAG NUMBER_____

Exhibitor_____

4H Club/FFA Chapter Name _____

Select one: ___ Intermediate (11-14) ___ Senior (14-18)

Select one: ___ Lamb ___ Steer ___ Swine ___ Goat

DUE AT FINAL WEIGH IN

PROJECT SUMMARY

Total Pounds Gained: _____ lb (Ending Weight) - _____ lb (Beginning Weight) = _____ lb (Total Pounds Gained)

Rate of Gain per Day: _____ lb (Total Pounds Gained) ÷ _____ (Total Days on Feed) = _____ lb (Rate of Gain per Day)

Feed Conversion: _____ lb (Total Pounds Fed) ÷ _____ lb (Total Pounds Gained) = _____ lb (Feed Conversion)

FINANCIAL SUMMARY

Expenses:

Transfer totals from pages 6, 8 & 10.

Ending Total Depreciation – page 6, #4 ..... $ _____

Total Miscellaneous Expense – page 8 ..... $ _____

Total Feed Expense – page 10..... $ _____

TOTAL INVESTMENT: ..... $ _____

Income:

_____ (Final Weight) **x** **$** _____ (Current Market Price) **=** **$** _____ (Market Value of Animal)

Preliminary Profit/Loss of Project: ..... **$** _____
(Market Value of Animal Less Total Investment) **(show + or -)**

This record book will not be graded.

REFLECTION

If you are completing this record book, it will not be scored/judged. You do not have to write a story, but you do need to answer the questions below using complete sentences.

List 3 things you learned this year. Please use complete sentences.

1. _____

   _____

2. _____

   _____

3. _____

   _____

List 3 things you did to keep you and your animal healthy and safe. Please use complete sentences

1. _____

   _____

2. _____

   _____

3. _____

   _____

Now that this project is almost over, what are two things you would do differently raising your next project? Please use complete sentences.

1. _____

   _____

2. _____

   _____

This record book will not be graded.

STEER / LAMB / SWINE SHOW AND SALE
BIDDER / BUYER VISITATION FORM

In keeping with the rules and regulations of the Southeastern Youth Fair Steer/Lamb/Swine Show, I have written or visited the following potential buyers for the auction.
(Make additional copies as needed)

NEW BUYERS: (Minimum of 3)

DATE CONTACTED	BUSINESS NAME	CONTACT OR INDIVIDUAL'S NAME	Method of contact ex. Phone, letter, visit

PREVIOUS BUYERS: (Minimum of 2)

This list can be found on the SEYF website. Go to "Shows & Contests" drop-down menu, choose your show, go to "Resources" and it should be labeled 2023-2025 ALL Market Buyers List. This is not who previously purchased YOUR animal. This is a list of buyers you're choosing to write to from that list, because they have purchased animals at the Southeastern Youth Fair previously.

DATE CONTACTED	BUSINESS NAME	CONTACT OR INDIVIDUAL'S NAME	Method of contact ex. Phone, letter, visit

The Southeastern Youth Fair reserves the right to verify all information on this form and/or contact any business or person on this list.

This record book will not be graded.

MUST INCLUDE A COPY OF YOUR BUYER LETTER AND DRAFT BUYER THANK YOU LETTER.

- AT THE MINIMUM: All ***buyer letters*** must include three paragraphs with a minimum of nine (9) sentences, using the following format:
    - Make your greeting respectful and personalized, include the name of your buyer (Dear Mr. Smith,)
    - Paragraph 1: Introduce yourself (name, age, school, club/chapter, what other shows you participate in, etc.);
    - Paragraph 2: tell what the project is (goat, lamb, steer, swine) and describe what you learned from the project (do not just say "I learned responsibility" or "I learned time management," but explain how you learned it and why it is important);
    - Paragraph 3: Invite the buyers to the fair. Make sure you include dates, times and your tag number.
    - Make sure you're signing your letter.

- AT THE MINIMUM: All ***thank you letters*** must include three paragraphs with a minimum of nine (9) sentences, using the following format:
    - Make your greeting respectful and personalized, include the name of your buyer (Dear Mr. Smith,)
    - Paragraph 1: Introduce yourself (name, age, school, club/chapter, what other shows you participate in, etc.);
    - Paragraph 2: tell what the project is (goat, lamb, steer, swine) and describe what you learned from the project (do not just say "I learned responsibility" or "I learned time management," but explain how you learned it and why it is important);
    - Paragraph 3: Express your appreciation and tell how you intend to use these funds. (Remember that anything earned over the market price is a gift from your buyer, so thank them accordingly).
    - MAKE SURE YOU SIGN IT. All typed or computer-generated letters REQUIRE a written signature. Place your goat, lamb, steer, or swine tag number underneath your signature.